

A Simple and Easy Leasing Plan Offer

Pacific Solar Smart introduces one of the industry's first leasing programs. In a partnership with Fisgard Leasing , Pacific Solar Smart now provides its dealers leasing options for both commercial and residential projects. Involve yourself in the financing process as much or as little as you want. Have your customer deal directly with the leasing company or personally assist them with the application and the process.

Increase Your Sales, let the savings pay for the lease...

Pacific Solar Smart can now use this lease payment option to increase sales by providing easy monthly payment plans thus lowering the up-front capital cost of installing solar hot water heating systems. Due to the inherent efficiency of solar hot water heating systems it is often possible for the system to save enough money to pay for the monthly leasing payments providing an ideal business case for leasing in both a residential or commercial project

Simple Documentation

Attached are some documents to get you started. There is a quotation example which automatically calculates monthly payments for a variety of yearly terms. The calculation code portion of this example may be inserted (cut and pasted) into your own quotations as long as you modify the formula to reference the specific spreadsheet cell used for your estimate total.

NOTE: The actual leasing amounts calculated are only an average. Each customer's rate will be treated individually based on many different factors.

Please note, all template prices are as an example only. Also attached is the credit application you can give to your client to get the application process underway. **We will be sending you a full dealer leasing kit shortly.**

Do you need assistance with the quotation code insertion? Do you have questions, need leasing benefits brochures and other assistance? Please call Mark Allen at;

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1. Conserve Capital
2. Accelerated Depreciation
3. Gain Possible Tax Advantages

4. Wide Variety of Financial Products
5. Pay as you Profit
6. Avoid Equipment Obsolescence
7. Preserve your Lines of Credit
8. Creative Financing
9. Simplified Accounting
10. It's Fast and Easy!



Leasing with Fisgard Leasing is a very straightforward process from the point of view of either our vendor partner or our customer. All the real work is done behind the scenes!

- **Customer picks out equipment**
- **Fills out credit application, submits to Fisgard via email or fax**
- **Client gets approval within 4 business hours**
- **Client signs lease agreement, provides cheque for first & last payment**
- **Vendor delivers equipment**
- **Fisgard pays the vendor, and the lease commences.**

That's it! Within 48 hours of the client confirming delivery of the equipment, our vendor will be paid in full for their invoice.